

Sharpen your IT Risk & Compliance with a unified platform, standardized metrics, laser focus and smarter business leaders

Today, with technology so pervasive, any IT risk poses a direct threat to your brand. But managing multiple risk and compliance processes is inefficient and ineffective without automation. While managing enterprise risk is a culture and process problem, companies need automation to mitigate risk and anticipate problems early enough to take corrective action.

Companies deploy TruOps GRC from SDG to:

- Provide insight to management, regulators, and stakeholders on the risk profile of the enterprise
- Improve productivity by shifting resources from data gathering to analysis, risk mitigation and monitoring.
- Automate their IT risk compliance processes to drive common definitions and efficiency shrinking process cycles from months to weeks.
- Implement a solution that calibrates to their process maturity level with the flexibility to integrate tightly and manage change as the enterprise evolves.
- Stay focused and deploy rapidly. As systems integrators we often see over-engineered processes and technologies. We always try to “keep it simple.”
This is why we can get companies up and running faster than our competitors.

1 Give business leaders what they need to be smarter risk managers

Challenge: How do you spend more time on business insight and risk governance than on gathering information to support the process? Often 80% of the effort is prep and only 20% is devoted to analysis and action. Ideally, you should be able to reverse this ratio.

Solution: Automation is the path to productivity. TruOps provides powerful risk dashboards and the option of custom reporting. But specifically it produces reports that you and your internal customers can use and benefit from—not just IT. Better informed participants make for superior risk ownership.

Services/Consulting Solution: SDG Professional Services will work with you during the assessment phase to understand your current environment as well as the prevailing or critical business challenges from a risk perspective. We'll make life easier for process contributors. In addition, our reporting will focus on what really matters to your leadership team.

2 Speak the same language, using common nomenclature and standard risk metrics

Challenge: Every organization is different. Some are characterized by business units and others by geography. Some are centralized while others are decentralized. So, it is typical to see a variety of metrics and risk characterization language in use. However, business leaders prefer to see common language and common metrics in order to focus governance. Having everyone speaking the same language is essential.

Solution: During the TruOps deployment phase we run through a questionnaire or a catalog to capture all the risk processes. To quantify risk we've built different calculators to generate quantitative or qualitative scores. Because we flush all your processes through the risk score calculator, you will be able to normalize how you measure your risk across the business.

Services/Consulting Solution: Throughout onboarding and deployment SDG risk experts will help you navigate the standard four-step process of asset onboard and setup, risk identification, assessment and response.



SDG FACTS

- Founded 1993
- Global Footprint
- 800 Employees
- Serving Fortune 50 Brands
- CMMI Level 3
- Privately Held

PRACTICES

- Identity Management
- Risk & Security
- Quality Assurance
- Collaboration
- Mobility
- Cloud



55 N. Water Street • Norwalk, CT 06854 • +1 (203) 866 8886 • sdgc.com

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COMMON QUESTIONS

How do I build a business case to invest in GRC?

Two words – productivity and insight. Think of the opportunity cost when your organization spends many weeks collating data and then more weeks of number crunching. Those resources could be much better deployed, right?. By repurposing that time to understand the results of your risk assessment, there is much to be gained. Secondly, the reason organizations do risk assessments is so their business decisions can be “risk aware.” But if organization-wide risk is not measured and reported centrally, that will never happen. Simply stated, you improve what you measure!

I have literally thousands of assets to support our GRC processes. How do I handle this volume?

TruOps has the ability to import files into its database either directly or through collectors to the asset databases.

Can I customize reports to meet different stakeholder needs?

In addition to powerful dashboards, TruOps has a reporting module that allows you to customize reports and views. SDG views this flexibility as critical for business leaders’ adoption, advocacy and ultimately ownership of IT risk and the associated risk to their brand.

3 Minimize your exposure and automate in weeks not months

Challenge: It’s only natural to want to solve for current and future state and look for the most advanced technology solution to cover all your bases. This translates to a cost-benefit ratio with trade-offs.

Solution: SDG’s system integration experience covers two decades of helping large global brands meet the types of challenges you face. Large implementations struggle, fail completely or don’t live up to the benefits promised. This fact supports the old adage: *Move fast. Learn fast. Scale fast.* But technology is only part of any change initiative. Fast adoption and early success translates to advocacy and the appetite to do more. This is SDG’s approach – you can bite off just the right amount to gain momentum.

Services/Consulting Solution: SDG risk experts will support your risk set up and can act as counsel on what really matters and how to get the TruOps technology do all the heavy lifting for you. We partner with clients focusing on the goal to “go live” within 120 days. We see results quickly. And because the technology is dynamic, there’s no limit to any changes that can be implemented, whether risk scenarios, risk score assumptions, calculations, etc. These are infinitely changeable from one central location.

4 Make life easier for the process/application owner

Challenge: Put yourself in the process/application owner’s shoes. Most are uncomfortable with the idea of another risk inquisition. Because the questions asked are repetitive and at times irrelevant. If your process is manual, you cannot really tweak the assessment to each asset.

Solution: TruOps helps personalize submissions needed from process/application owners, so they only receive questions on what is relevant to their application or process. This translates to greater efficiency and less heartache. In addition users now have one system of record, lots of online help, productivity tools plus all the behind-the-scene math. Microsoft Excel file collation and manual effort will now be automated as well.

Services/Consulting Solution: By mapping relevant controls to each risk, TruOps will only ask “the right” control questions of the process/applications owners, based on the risks they have identified. TruOps will compute application criticality and risk scores according to the settings you make. Process/applications owners will know more while having to do less.



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